



K I R E

KEEPING IT REAL ESTATE

PROPERTY SALES TESTIMONIALS

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TESTIMONIAL

SARAH BURNS

REDINGTON ROAD CLIENT



5/5

GOOGLE REVIEWS

"Not only does he offer an incredibly personal service, but he is responsive, full of energy and determined."

I would be delighted to recommend Michael McHale after he assisted us with the sale of our property. Not only does he offer an incredibly personal service, but he is responsive, full of energy and determined. Any issues that we encountered along the way, he helped resolve with little fuss. He took away huge amounts of stress that goes with selling/buying a home. Michael would be my first choice when buying or selling another property.

TESTIMONIAL

ALESSANDRO GREN

LOCAL CLIENT



5/5

GOOGLE REVIEWS

"He managed to delicately navigate very complex negotiations between the parties on both deals, both of which took almost a year to exchange."

I loved working with Michael McHale on both our home sale and purchase. He truly is in a different league vs other Estate Agents. He has excellent energy, work ethic and managed to delicately navigate very complex negotiations between the parties on both deals, both of which took almost a year to exchange. We were first-time buyers and he assisted us throughout the whole process, also recommending solicitors and consultants. Extremely hard-working, focused and dedicated, as well as truly extensive knowledge of the market and a deep understanding of negotiation dynamics. I am proud to recommend him and the team at KIRE and am sure you won't be disappointed.

TESTIMONIAL

ELINA KOVALEVA

LOCAL CLIENT



5/5

GOOGLE REVIEWS

"I have huge respect for hard work, and I know how difficult it is to find extraordinary professionals in any field. This is why I consider ourselves lucky to have found Michael for he is a 11/10 real estate agent, hands down."

We first met Michael as potential buyers when he showed us a flat on New Year's Eve and were impressed with his enthusiasm – he was always available, any time of day. We went on to instruct Michael on the sale of our property. At first, we were a little concerned that his agency may be too small, so we also instructed one of the larger chains as well. To our great surprise, throughout the marketing period, Michael delivered significantly more viewings than the large agency. His feedback was always timely and to the point. We were not surprised that it was him who got us the offer that we accepted.

TESTIMONIALS

TESTIMONIAL

CLAUDIA HARRIS

HOWITT ROAD CLIENT

5/5
GOOGLE REVIEWS

“KIRE have an exceptional network of buyers and knew exactly who to bring us. The service did not stop there. There were some complications in the conveyancing and the team at KIRE were able to come up with a solution to suit both sides and get us to exchange.

Mike at KIRE was personally recommended to us by several friends in Hampstead and Belsize to handle our house sale in a discrete manner while maximising the financial outcome and he did not disappoint. In the build up to the sale, the team at KIRE were always available, had great communication, advised us on the presentation of the property and we felt they were always on our side. They consulted deeply with us and really understood our needs. It was important to us to not complete for over 6 months due to the academic year and for it to be sold off-market for privacy reasons. Mike brought us one buyer who paid a record price for our road on the first viewing and gave us the time we needed to complete. KIRE have an exceptional network of buyers and knew exactly who to bring us. The service did not stop there. There were some complications in the conveyancing and the team at KIRE were able to come up with a solution to suit both sides and get us to exchange. If you are thinking of selling in Belsize or Hampstead, I highly recommend you consider this forward thinking, hardworking and trustworthy company for your home sale.

TESTIMONIAL

NIGEL ROGERS

CHELSEA BARRACKS CLIENT

5/5
GOOGLE REVIEWS

“Although I might have been prepared to accept the initial offer, he pressed for another £50k which sealed the deal and represented between 4.7% and 15% more than other agents had managed.”

I am pleased to recommend Michael McHale to prospective property sellers. He was recommended to me by The Head of The Property Department at one of London's Leading Solicitors, following an unsuccessful 3 months marketing my property with two of the largest estate agents in London. There had been little traction and poor communication.

At our initial meeting at my home, I was impressed with Michael's determination and energy and was confident of receiving a very personal service, which is why I chose to work with him. I was not disappointed.

RESULTS

KIRE is proud to be setting multiple records for properties transacted in Hampstead, St. John's Wood, and Marylebone

- ✓ Grove End Road £7,750,000 (Off-market, record price)
 - ✓ Lyndhurst Gardens £6,710,000 (Record price, most expensive period flat sold in NW3)
 - ✓ Howitt Road £4,750,000 (Off-market, record price)
 - ✓ Eton Villas £5,000,000 – (Off-market, record price)
 - ✓ Bryanston Square £5,150,000 (Off-market)
 - ✓ Well Walk £3,025,000
 - ✓ Netherhall Gardens £2,910,000
 - ✓ Agreed – £3,100,000 Frogal Lane (Agreed, record price for street)
 - ✓ Received the biggest offer in Marylebone for an off-market flat at £25M
- (non-exhaustive)

Source for record analysis: LONRES residential sales data as of October 2023

